

UTCA ACADEMY OF PROFESSIONAL DEVELOPMENT

EFFECTIVE FEEDBACK IN THE CONSTRUCTION INDUSTRY

February 8, 2018

To Dramatically Improve The Performance You Must Improve the Performer

Effective Feedback shapes behaviors, fosters learning and improves performance.

Why is giving and receiving feedback so challenging? Our research shows that managers 'don't like to do it' and feel it's 'not as effective as it could be.' While the majority of employees say 'they don't receive enough feedback.' Feedback provides an opportunity for growth, career development and improved learning. This session provides strategies and techniques on how to turn GOALS into HABITS. We address the POSITIVE impact of negative feedback. This process focuses on three specific business outcomes:

**Develop Talent
Solve Problems
Improve Service**

This session was created for all leadership levels and will help one foster a culture of gratitude within your organization. It's a game changer for sustainability and improved results.



Serving New Jersey's Construction Industry Since 1965

February 8th
8:30 A.M.-5:00 P.M.
Price \$325

UTCA office is located at:

1670 Rte 34 N
Farmingdale, NJ 07727
[Click here for directions](#)

P:732-292-4300
F:732-292-4310
Or email Dan at dan@utcanj.org

Paul Anovick

**Business Owner, Entrepreneur
& Adjunct Professor at NJIT**

With over 35 years of business management experience in Sales and Operations, Paul has a wealth of practical knowledge along with a passion for business success. Paul's been directly involved with both startups and turn-arounds. As an entrepreneur, he has launched three successful companies in the past 20 years.

Paul's expertise includes executive coaching, leadership, strategic planning, streamlining and improving operational processes. His experience has enabled him to be known for the ability to adapt, innovate and effectively communicate with diverse audiences. Paul works with individuals through executive coaching, as well as companies and organizations. The results have led to an impressive client list over the past eight years of business. In the construction industry Paul has worked directly with companies such as J. Fletcher Creamer & Son, George Harms Construction, HC Constructors, Crisdel Group, Aspen Landscaping, Atlantic InfraTrac and Zack Painting, to name a few. Paul has facilitated for NJIT in Newark, NJ in conducting Leadership Programs for the University.

Please visit [Coach Anovick's](#) website for more details and connect on [LinkedIn](#).



UTILITY and TRANSPORTATION CONTRACTORS ASSOCIATION

Academy of Professional Development

PRESENTS:

EFFECTIVE FEEDBACK IN THE CONSTRUCTION INDUSTRY



Registration Form

Enclosed is our check in the amount of \$_____ to cover registration costs of \$325.00 per person. If you need additional copies of this form, please photocopy.

Effective Feedback Seminar

UTCA Office 1670 Rte 34N, Farmingdale, NJ

February 8, 2018

8:30 A.M.- 5:00 P.M.

Please Type or Print Clearly

NAME

NAME

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_____ PEOPLE AT \$325 EACH

TOTAL DUE \$ _____ *

COMPANY

CONTACT NAME CONTACT EMAIL

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**FAX THIS FORM TO (732) 292-4310 OR EMAIL dan@utcanj.org
TO RESERVE YOUR SPOT AS SOON AS POSSIBLE!**

If paying by check, please mail to:
UTCA/NJ * P.O. Box 728 - Allenwood, NJ 08720